



Family Business Alliance

Wilkes University • Penn State Scranton

# THE UNEXPECTED OPPORTUNITY TO SELL THE FAMILY BUSINESS

MARCH



2018

As a business owner, it is essential to look past the challenges of everyday business operations and keep an eye out for unexpected opportunities. Is there a perfect time to sell? Maureen Mangan Mills and Bob Mills explain their journey and the unexpected events that prompted them to sell their family business, Craft Oil Corporation. This workshop will leave you with a new perspective on the considerations to sell the family business.



## Leave the Conversation With:

*Dynamic insight of acquiring and selling a business*

*Why you should keep an open mind to the possibility of selling*

*The emotional, legal, and financial implications of selling the family business*

### Moderator

*Daniel Haggerty, Esquire*  
PMJ Business Brokers in Clarks Summit

### Morning Presentation

Penn State Scranton  
Dawson Room 10  
8:00 Registration/Networking  
8:30-9:30 Program

### Afternoon Presentation

Wilkes University  
Student Service Center  
Miller Room-2nd Floor  
11:30 Registration/Networking  
12:00-1:00 Program